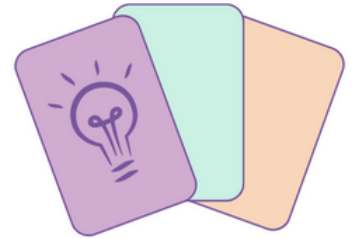


# NETWORKING PROMPTS

## The tool

---

This set of cards serves as a basis to develop your networking skills. You can pick a few cards to reflect on your networking goals, practice and development. We suggest solo and pair or group activities with this deck.



We strongly recommend you study the MOOC lessons on Self-promotion and finding clients and on Entrepreneurship Skills before using this tool.

## Description

---

### Material required

Print out the card file on both sides of paper and cut the cards.

### Investment required

None.

### Possible uses

For a solo activity, pick a card a day, take 10 minutes to answer the question and take notes.

For an activity in pair or in group, each person picks a card, reads it aloud, and each member of the pair or a few members of the group share their thoughts.

### Possible restriction

None in particular.

**Technical difficulty (skills needed):** ★

## Environmental Impact

**The tool mentioned has a low environmental impact** 

The environmental impact of using this tool comes from printing it. Print on recycled paper with eco-friendly ink.

To make the deck last longer, use card sleeves, which can be reused, instead of a laminator.

## Regarding learning disorders

The design of the cards follows good practices in inclusive design for people with learning disorders.

Offering a participatory activity based on oral expression is a good practice to include all.



Co-funded by  
the European Union

Funded by the European Union (Project code: 2021-1-FR01-KA220-VET-000033162). Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or the European Education and Culture Executive Agency (EACEA). Neither the European Union nor EACEA can be held responsible for them.



This work is licensed under the Creative Commons Attribution- NonCommercial-ShareAlike 4.0 International License (<http://creativecommons.org/licenses/by-nc-sa/4.0/>).

Think about one question to ask a speaker at an event, and tell your partner about it.

What professional development advice can you ask another professional?

Find 3 things you share with someone you want to network with.  
Share this example with a partner.

Discuss your most awkward networking experiences.

How can you help the person you want to get in contact with?

What's a catchy way to introduce your partner?

Is there a skill you could share with others?

Share 3 things you don't like about networking.

Share 3 things you like about networking.

Do you have any advice to give about networking?

What are your goals for networking?

Have you been to nice networking events?

What are relevant networking opportunities in your industry?

Share one of your networking success stories.

What have networking events brought you so far?

Have you ever introduced someone to your network, or helped someone get in touch with the people they wanted to meet?

Share 3 networking best practices.

What is a surprising fact you have learnt about networking?

How easy or difficult is it for you to develop your networking skills?

What new networking practice will you apply after this activity?